



JA It's My Business!®

Tell Us about You

1. What are the first three letters of your **last** name?

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2. When were you born?

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Month
Day
3. What grade are you in? (Please check only one.) 6th 7th 8th Other: _____
4. How many times have you participated in JA in the past?
 This is my first time 1 time 2 times 3 times 4 times 5 or more times

Questions about the Program Content

Now that you've completed the program, please answer these questions about what you learned.

Circle the letter of the response that you think **best** answers the question.

1. An entrepreneur is:
 - a. A person who works for someone else's company and comes up with ideas for cool new products.
 - b. A person who starts his or her own business in hope of earning a profit.
 - c. A person who always buys the best and most expensive things.
 - d. A person from France who visits the United States.
2. Ray Kroc revolutionized the fast food industry by using the "Speedee Service System" at his McDonald's restaurants. This system was new, original, and groundbreaking. He was a successful entrepreneur because he was:
 - a. Self-taught
 - b. Innovative
 - c. Wealthy
 - d. Kind
3. Kayla discovered that people in her town wanted to buy books but there was not a bookstore. When Kayla decided to start a business to sell books in her town, she:
 - a. Became a volunteer.
 - b. Filled a need.
 - c. Started a book club.
 - d. Ignored what her town wanted.
4. When creating the "Teen Club," Joe and Donna wanted to know what teens liked. They gathered data about what products and services teens preferred to make their club better. They were conducting:
 - a. A game show
 - b. Market research
 - c. An auction
 - d. Advertising



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5. Omar has a product he wants to sell. Before he can sell it, he needs to determine who he will be selling it to. The potential customer base Omar needs to know about is his:
 - a. Friends
 - b. Market
 - c. Service
 - d. Sales partners

6. Beatrice sells 10 sweaters at \$15 each. It cost Beatrice only \$12 to make each sweater. How much money does Beatrice make by selling all 10 sweaters?
 - a. \$45
 - b. \$24
 - c. \$30
 - d. \$50

7. The money Beatrice has remaining after she has sold all of her sweaters and paid her expenses is called?
 - a. Market
 - b. Profit
 - c. Taxes
 - d. Insurance

Rate your level of agreement with each of the statements below.		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
8.	I will set goals for my future.	1	2	3	4	5
9.	I feel in control over how my future will turn out.	1	2	3	4	5
10.	I feel good about myself.	1	2	3	4	5
11.	Doing well at school is important to me.	1	2	3	4	5
12.	I expect to graduate from high school.	1	2	3	4	5
13.	I expect to go to college.	1	2	3	4	5



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We are interested in learning about the skills you may or may not have acquired during the *JA It's My Business!* program. Rate your level of agreement with each of the statements below.

The <i>JA It's My Business!</i> program helped to increase my skills in the following areas . . .		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
14.	Thinking creatively	1	2	3	4	5
15.	Conducting research	1	2	3	4	5
16.	Brainstorming	1	2	3	4	5
17.	Working in a group	1	2	3	4	5
18.	Understanding my own abilities and skills	1	2	3	4	5
19.	Problem solving	1	2	3	4	5
20.	Thinking critically	1	2	3	4	5
21.	Teamwork	1	2	3	4	5
22.	Being a good decision-maker	1	2	3	4	5

23. Select the **three** skills in the right-hand column that you believe were **most improved** because of your participation in the *JA It's My Business!* program.

	Top 3 ONLY
Creative thinking	<input type="checkbox"/>
Conducting research	<input type="checkbox"/>
Brainstorming	<input type="checkbox"/>
Working in a group	<input type="checkbox"/>
Understanding my skills and abilities	<input type="checkbox"/>
Problem-solving	<input type="checkbox"/>
Critical thinking	<input type="checkbox"/>
Teamwork	<input type="checkbox"/>
Decision making	<input type="checkbox"/>

Rate your level of agreement with each of the statements below.

Because of my participation in the <i>JA It's My Business!</i> program . . .		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
24.	I am more aware of my skills and abilities.	1	2	3	4	5
25.	I am more confident in my ability to successfully compete in the workforce in the future.	1	2	3	4	5
26.	I know more about entrepreneurship.	1	2	3	4	5
27.	I am more interested in owning my own business.	1	2	3	4	5



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Rate your level of agreement with each of the statements below.

After completing the <i>JA It's My Business!</i> program . . .		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
28.	I have talked to my peers or adults about an idea for owning my own business.	1	2	3	4	5
29.	I have talked to my peers or adults about my interest in owning my own business.	1	2	3	4	5
30.	I researched the careers of entrepreneurs in a business area that interests me.	1	2	3	4	5
31.	I have thought about how I can be an entrepreneur now and in the future.	1	2	3	4	5
32.	I have revised the Personal Entrepreneurial Profile that I created in the program, or I created a new one.	1	2	3	4	5

Rate your level of agreement with each of the statements below.		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
33.	The things I learned in JA will be important in the future.	1	2	3	4	5
34.	The things I learned in JA will help me get a good job.	1	2	3	4	5
35.	The things I learned in JA will help me be successful in life.	1	2	3	4	5
36.	I feel like my opinions are respected by my peers in JA.	1	2	3	4	5
37.	My JA volunteer makes me feel important.	1	2	3	4	5
38.	JA made school more interesting to me.	1	2	3	4	5
39.	The things I learn in JA will help me do better in school.	1	2	3	4	5
40.	I look forward to going to school on the days JA takes place.	1	2	3	4	5
41.	My involvement in JA has helped me stay out of trouble in school. (For example, not skipping class, bullying, cheating, etc.).	1	2	3	4	5
42.	My involvement in JA has helped me stay out of trouble out of school.	1	2	3	4	5



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Rate your level of agreement with each of the statements below.		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
43.	Junior Achievement connected what I learned in the classroom with real life.	1	2	3	4	5
44.	Junior Achievement taught me how to manage my money.	1	2	3	4	5
45.	Junior Achievement was fun.	1	2	3	4	5
46.	Junior Achievement made me realize the importance of staying in school.	1	2	3	4	5

47. Would you recommend this program to a friend? Yes No

48. List two things you learned from the program that you think are important:

a.

b.